# INFLATION IMPACT ↑↑↑ ON SALARIES



Many Canadians are feeling the impact of inflation on their buying power. The costs for housing, fuel and groceries have risen sharply over the past few months. In April 2022, Canada's Consumer Price Index rose to 6.8%, year-over-year – a threedecade high. In April/May of 2022 Western Compensation & Benefits Consultants ("WCBC") asked 180 Canadian employers what impact inflation was having on their compensation programs.



### **Employer Concerns With Recent Rate Of Inflation**

In over half (57%) of the organizations surveyed, employees have asked their employer for higher compensation to offset inflation. This has 72% of employers "somewhat concerned" and 16% "very concerned" that if they do not make salary increases in light of the recent rate of inflation that employees will resign. In response, seven out of 10 employers are likely or very likely to increase employee compensation including salaries, incentives, benefits and/or total rewards offering.

Thirty-one percent of organizations will pay for any additional compensation increases by increasing the price of their products and/or services, while the remaining 69% view it as the cost of doing business and will absorb the cost.





Western Compensation & Benefits Consultants

595 Howe St #502, Vancouver, BC V6C 2T1 Linda Reid | Partner linda\_reid@wcbc.ca 604.683-9155

#### Inflation & Salary Increases

What sometimes gets lost in the headlines and media sound bites is the fact that inflation and salary increases are not the same. While both generally move in the same direction, they are driven by unrelated factors. Inflation represents changes in the cost of a market basket of goods while salaries are impacted by changes in the supply/demand for employees.

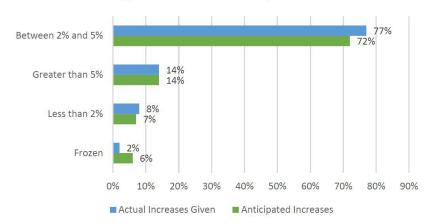
As the graph below illustrates in the eight of the past 10 years, salary increases have out-paced the average annual change in the Consumer Price Index by some margin.



CPI & Exempt Salary Increases For Past 10 Years

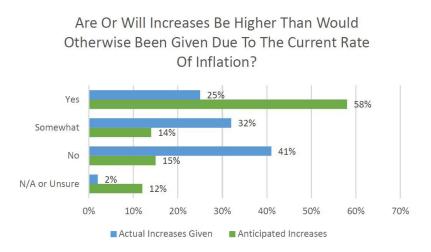
### 2022 Salary Increases

The majority (62%) of organizations implemented salary increases in the first quarter of 2022 just as inflation was taking off. Salary increases/reviews in the remaining 38% of organizations are scheduled for later this year. As shown below, the magnitude of the salary increases given or anticipated to be given, are very similar with most providing salary increases in the range of 2% to 5% which is below the current level of inflation.

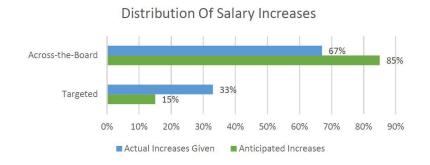


#### Magnitude of 2022 Salary Increases

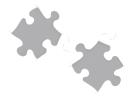
As shown below, in light of the current rate of inflation the organizations which have not yet implemented 2022 salary increases are much more likely to give increases higher than they would have otherwise provided.



The following graph indicates that the majority of organizations which answered "yes" above will be implementing across-the-board increases as opposed to targeting those increases to high performers and/or "hot jobs".



Of the organizations which reviewed/increased salaries in the first quarter of 2022, the majority (60%) felt it was unlikely they would provide a further salary increase before the end of 2022 to some or all of their employees. However, 23% believe that an additional increase is likely and 17% felt it would be very likely.



#### **Frequency of Reviews**

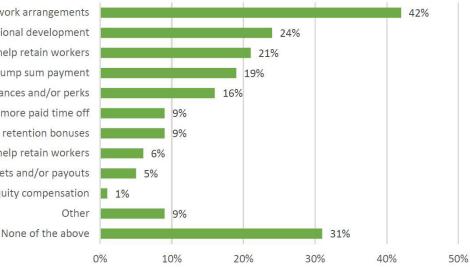
The typical organization reviews salaries annually and the majority (78%) have no plans to adjust the length of time between salary reviews/increases. Of the 22% of organizations anticipating more frequent salary reviews the typical organization expects to be reviewing compensation levels every 6 months.

#### **Non-Salary Strategies**

Some of the non-salary strategies taken by the survey organizations to help retain employees and/or mitigate the higher cost of living include:

#### Actions Taken (Or Contemplated) To Respond To Inflation

Implement/enhance flexible work arrangements Enhance opportunities for career/professional development Expand/enhance health benefits to help retain workers Provide a one-time bonus/lump sum payment Implement/enhance allowances and/or perks Provide employees with more paid time off Implement/enhance retention bonuses Expand/enhance retirement benefits to help retain workers Increase current incentive targets and/or payouts Expand/enhance stock or equity compensation Other



### Conclusion

What employers need to keep in mind is that while inflation rises and falls, salaries cannot be reduced. In addition to 2022 salary increase budgets overall compensation costs have likely risen due to things like paying higher than typical salaries to attract new employees, promoting existing staff into new roles, along with increases in employee benefit costs. Organizations with high fixed costs (such as salaries and benefits) and which cannot absorb or pass on these costs to customers are more likely to be faced with staff layoffs during economic downturns.



## PARTICIPATING ORGANIZATIONS

- Abbotsford School District
- Aberdeen Hall Preparatory School
- Air Canada
- Alberta Beverage Container Recycling Corporation
- Alberta Children's Hospital Foundation
- Alberta Dental Association & College
- Alberta Health Services
- Alberta Insurance Council
- Alberta Medical Association
- Alberta Newsprint Company
- Associated Engineering Group Ltd.
- Association of British Columbia Forest
   Professionals
- Avmax Aviation Services Inc.
- Ayr Famers Mutual Insurance
- Company
- BC Financial Services Authority
- BC Public Service Agency
- BC Securities Commission
- BC Trucking Association
- BC College of Nurses and Midwives
- BCL Engineering Ltd.
- BlueShore Financial Credit Union
- Brentwood College School
- Brett-Young Seeds Limited
- BC Automobile Association
- BC Dental Association
- British Pacific Properties Limited
- Brockton Preparatory School Society
- Business Council of British Columbia
- Calgary Co-operative Association Limited
- Canada Lands Company Limited
- Canadian Pacific Railway Limited
- Canfor Corporation
- Canuck Place Children's Hospice
- Capital Regional District
- Careica Health
- Cascade Aerospace Inc.
- Celero Solutions, Inc.
- CFM Lawyers
- Chartered Professional Accountants
   of British Columbia
- City of Burnaby
- City of Coquitlam
- City of Kitchener

Private Sector, 48%

- City of Mission
- College of Dental Hygienists of BC
- College of Dental Surgeons of BC
- College of Physicians and Surgeons
   of Alberta

- College of Physicians and Surgeons
   of BC
- College of Registered Nurses of Alberta
- Collingwood School
- Columbia College
- Community Social Services
- Employers' Association of BC
- Conair Group Inc.
- Concord National LLPCredit Counselling Society
- Credit Courselling society
   Credit Union Central of Manitoba
- Crofton House School
- Decisive Dividend Corporation
- Destination Vancouver
- Digby Leigh & Company
- Doctors of BC
- Doman Building Materials
- Eddyfi Technologies
- Engineers and Geoscientists BC
- Enns Brothers Ltd.
- Farm Mutual Re
- Federated Co-operatives Limited
- Fort Nelson First Nation
- Fraser Academy Association
- Fraser Valley Real Estate Board Glenivon Norfolk School
- Glenlyon Norfolk School
- Grosvenor Americas Ltd.H.H. Angus & Associates Ltd.
- Hootsuite Inc.
- Hoorsuire Inc.
  Houle Electric Limited
- Houle Electric Limited
- Insurance Corporation of British Columbia
- Insurance Brokers Association of British Columbia
- Insurance Council of BC
- Integra Engineering Ltd.
- Interfor Corp.Interior Forest Labour Relations
- Association

  Independent Schools Association of
- British Columbia
- IWA-Forest Industry Pension Plan
- JFK Law LLP
- Keystone Field Engineering Inc.
- Killam Apartment REIT
- King David High School
- Lakefield College School
- Law Society of Alberta
- Law Society of British Columbia
- Legal Education Society of Alberta
  - Lester B Pearson College of the Pacific

Not-for-Profit Sector, 40%

Louisiana Pacific Corporation

Public Sector, 12%

**ECONOMIC SECTOR** 

Mazergroup

Mosaic Homes

British Columbia

PAL Aerospace

Port4Homes

Vancouver

Burlington

Ontario

Porter Airlines Inc.

Paper Excellence

• Neovasc Medical Inc.

Northam Beverages Ltd.

Park Place Seniors Living

PINTER & Associates Ltd.

Paterson GlobalFoods Inc.

Prairie Centre Credit Union

Prince Rupert Port Authority

Purdys Chocolatier Ltd.

Quebec Port Authority

B.A. Robinson Co. Ltd.

ROSEN Canada Ltd.

• Rundle College Society

Rehabilitation Centres

Rossdown Farms Ltd

Science World

SFU Community Trust

Shawnigan Lake School

Southpointe Academy

100 to 500, 40%

• Northern Savings Credit Union

Ontario Securities Commission

Park Georgia Insurance Agencies

Parkland Aviation Services Inc.

• Piteau Associates Engineering Ltd.

R.V. Anderson Associates Limited

**REALTORS** Association of Hamilton-

Registered Insurance Brokers of

Saskatchewan Association of

School District No. 52 (Prince Rupert)

Sinclar Group Forest Products Ltd.

• Skeans Pneumatic and Automation

Saskatchewan Polytechnic

Regional District of North Okanagan

Real Estate Board of Greater

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Inc

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- McElhanney Ltd.
- Meadowridge School
- Mercer Peace River Pulp Ltd.
- Metis Nation British Columbia

Southridge School

St. Andrew's College

Sunwest Aviation Ltd.

Taylor McCaffrey LLP

Technical Safety BC

St. Michaels University School

Synergy Business Lawyers LLP

Stormtech Performance Apparel

Teachers' Retirement Allowances

TFS - Canada's International School

The Royal College of Physicians and

Trillium Mutual Insurance Company

Unit Electrical Engineering Ltd.

University of Calgary Properties

Vancouver School District No. 39

Triton Environmental Consultants Ltd.

Canadian Interagency Forest Fire

The Continuing Legal Education

The JOEY Restaurant Group The Mutual Fire Insurance Company

Squamish Nation

St. John's School

SureWery

Fund

Centre Inc.

Society of BC

of British Columbia

Tolko Industries Ltd.

**UBC** Properties Trust

Urban Systems Ltd.

Valid Manufacturing Ltd.

Vancouver Talmud Torah

West Fraser Timber Co. Ltd.

Westcoast Cylinders Inc.

YWCA Metro Vancouver

Western Forest Products Inc.

Western Transportation Advisory

Western Canada Marine Response

Over 500, 24%

Under 100, 36%

Vehicle Sales Authority

Wawanesa Insurance

Council (WESTAC)

Wesgar Inc.

Corporation

WestJet

NUMBER OF EMPLOYEES

Transat A.T. Inc.

TransLink

Group

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Surgeons of Canada

Thunder Bay Port Authority

•

Millar Western Forest Products Ltd.Montreal Port Authority

Mosaic Primary Care Network

Municipal Insurance Association of

• New Car Dealers Association of BC