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# 2024 CLERICAL /ADMINISTRATIVE SUPPORT SURVEY REPORT



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| 2145.39             | Insurance Clerk  | 15       |  |  |  |  |
| 2155.42             | Credit/Collection Clerk  | 16       |  |  |  |  |
| 2165.51             | Purchasing Clerk   | 17       |  |  |  |  |
| 3105.7              | Human Resources Assistant  | 18       |  |  |  |  |
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| 3115.18             | Training Assistant   | 20       |  |  |  |  |
| 3124.21             | Payroll Officer  | 21       |  |  |  |  |
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| 6125.30             | Logistics Clerk  | 26       |  |  |  |  |
| 6125.31             | Billing & Shipping Clerk   | 27       |  |  |  |  |
| 6125.33             | Shipping & Receiving Clerk Order Clerk   | 28       |  |  |  |  |
| 6125.35             |  | 29<br>30 |  |  |  |  |
| 6145.65             | Inventory/Stock Clerk  | 31       |  |  |  |  |
| 7134.39<br>7115.45  | Graphic Designer Social Media Coordinator                                      | 32       |  |  |  |  |
| 7115.45             | Customer Service Representative  | 33       |  |  |  |  |
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### SAMPLE POSITION

Closeness of Match (% Of Inc.)
Close Match 97%
Hours per Week (% Of Inc.)
35.0 34%

 Close Match
 97%
 35.0
 34%

 Smaller in Scope
 2%
 37.5
 29%

 Larger in Scope
 2%
 40.0
 32%

 Other
 5%

|                   |      | # of   | Company Weighted (\$000's) |         |         |             |       |      |                                   |      |       |             | Incumbent Weighted (\$000's) |      |      |                                   |      |      |      |      |       |
|-------------------|------|--------|----------------------------|---------|---------|-------------|-------|------|-----------------------------------|------|-------|-------------|------------------------------|------|------|-----------------------------------|------|------|------|------|-------|
|                   |      |        | Salary Range               |         |         | Base Salary |       |      | Salary Plus Short-Term Incentives |      |       | Base Salary |                              |      |      | Salary Plus Short-Term Incentives |      |      |      |      |       |
| 1                 |      |        | Orgs                       |         |         |             |       |      |                                   |      |       |             |                              |      |      |                                   |      |      |      |      |       |
|                   | # of | Incum- | with                       |         |         |             |       |      |                                   |      |       |             |                              |      |      |                                   |      |      |      |      |       |
|                   | Orgs | bents  | Range                      | Min Avg | Max Avg | Avg         | P25   | P50  | P75                               | Avg  | P25   | P50         | P75                          | Avg  | P25  | P50                               | P75  | Avg  | P25  | P50  | P75   |
| All Organizations | 103  | 234    | 66                         | 64.0    | 84.4    | 78.3        | 70.0  | 78.3 | 86.0                              | 80.1 | 70.2  | 79.0        | 89.3                         | 78.0 | 69.5 | 77.2                              | 84.9 | 79.9 | 69.9 | 77.4 | 86.8  |
| Privately-Owned   | 26   | 60     | 9                          | 65.8    | 93.7    | 82.7        | 75.4  | 81.3 | 92.2                              | 86.5 | 76.2  | 84.1        | 97.5                         | 85.1 | 78.8 | 84.2                              | 91.4 | 90.0 | 80.0 | 87.3 | 98.4  |
| Publicly-Traded   | 5    | 14     | 5                          | 65.6    | 96.2    | 83.8        |       | 85.1 |                                   | 91.1 |       | 88.9        |                              | 85.1 | 78.6 | 84.4                              | 91.1 | 91.4 | 83.9 | 88.4 | 98.2  |
| Public Sector     | 29   | 97     | 20                         | 66.8    | 81.9    | 77.5        | 70.0  | 73.0 | 82.1                              | 77.5 | 70.0  | 73.0        | 82.1                         | 74.2 | 69.0 | 74.3                              | 78.0 | 74.2 | 69.0 | 74.3 | 78.0  |
| Not-For-Profit    | 43   | 63     | 32                         | 61.4    | 81.5    | 75.5        | 65.8  | 73.0 | 81.6                              | 76.7 | 66.0  | 74.8        | 81.8                         | 75.3 | 67.3 | 74.0                              | 80.4 | 76.6 | 67.7 | 74.0 | 81.8  |
| <\$50M Rev        | 44   | 58     | 26                         | 61.7    | 80.2    | 75.0        | 65.3  | 72.4 | 79.9                              | 76.4 | 65.5  | 73.1        | 80.5                         | 76.2 | 70.2 | 74.0                              | 80.0 | 77.5 | 70.2 | 74.4 | 81.3  |
| \$50-\$100M Rev   | 19   | 20     | 13                         | 65.5    | 83.4    | 78.3        | 70.4  | 78.8 | 85.5                              | 79.3 | 70.4  | 78.8        | 85.9                         | 77.6 | 67.1 | 78.6                              | 84.9 | 78.6 | 67.1 | 78.6 | 85.5  |
| >\$100M Rev       | 40   | 156    | 27                         | 65.4    | 88.9    | 81.9        | 72.4  | 82.1 | 90.0                              | 84.6 | 72.9  | 84.1        | 95.9                         | 78.7 | 69.4 | 77.4                              | 85.1 | 81.0 | 69.8 | 77.4 | 88.1  |
| <100 Employees    | 37   | 37     | 20                         | 59.3    | 76.2    | 73.2        | 65.0  | 71.1 | 78.2                              | 74.8 | 65.2  | 71.1        | 79.0                         | 73.2 | 65.0 | 71.1                              | 78.2 | 74.8 | 65.2 | 71.1 | 79.0  |
| 100-500 Employees | 37   | 57     | 24                         | 67.5    | 86.8    | 79.7        | 72.7  | 79.5 | 87.8                              | 80.7 | 73.0  | 79.7        | 87.9                         | 79.6 | 74.0 | 79.3                              | 86.8 | 80.6 | 74.0 | 79.7 | 87.9  |
| >500 Employees    | 29   | 140    | 22                         | 64.4    | 89.2    | 82.9        | 73.0  | 82.6 | 89.9                              | 86.1 | 81.0  | 85.7        | 98.4                         | 78.6 | 69.4 | 77.4                              | 85.0 | 81.0 | 69.4 | 77.4 | 87.6  |
| Prof. Services    | 15   | 46     | 5                          | 65.8    | 97.2    | 87.2        | 79.7  | 85.1 | 93.9                              | 90.7 | 80.6  | 86.1        | 100.5                        | 88.3 | 80.2 | 86.8                              | 92.8 | 91.5 | 80.8 | 87.7 | 98.7  |
| Education         | 8    | 52     | 7                          | 59.6    | 77.1    | 69.5        | 62.4  | 66.5 | 73.8                              | 69.6 | 63.0  | 66.7        | 73.8                         | 71.1 | 66.1 | 70.7                              | 77.4 | 71.1 | 66.1 | 70.7 | 77.4  |
| Finance/Ins       | 3    | 11     | 3                          | 54.6    | 75.3    | 67.3        | 02    | 67.5 | . 0.0                             | 68.5 | 00.0  | 67.5        | . 0.0                        | 67.5 | 66.2 | 68.2                              | 68.9 | 68.5 | 66.2 | 68.9 | 68.9  |
| Assoc./Regulatory | 19   | 31     | 15                         | 65.2    | 85.8    | 80.8        | 74.0  | 79.3 | 85.0                              | 82.6 | 76.3  | 80.2        | 86.0                         | 80.5 | 74.0 | 79.3                              | 84.9 | 82.1 | 74.0 | 80.3 | 86.9  |
| Ag./Forestry      | 7    | 18     | 6                          | 68.4    | 96.6    | 81.9        | 7 1.0 | 82.6 | 00.0                              | 90.9 | 70.0  | 88.9        | 00.0                         | 82.4 | 77.2 | 82.5                              | 86.9 | 94.3 | 86.0 | 94.6 | 100.3 |
| British Columbia  | 65   | 119    | 40                         | 66.0    | 85.8    | 78.6        | 70.1  | 79.3 | 85.1                              | 80.5 | 70.5  | 79.9        | 87.9                         | 78.8 | 70.4 | 78.0                              | 84.9 | 81.5 | 70.7 | 80.3 | 87.2  |
| Metro Vancouver   | 44   | 90     | 25                         | 65.3    | 85.3    | 79.9        | 70.1  | 79.4 | 87.1                              | 81.6 | 72.2  | 80.1        | 89.3                         | 79.2 | 70.4 | 78.0                              | 85.0 | 81.0 | 70.6 | 78.8 | 85.4  |
| Privately-Owned   | 13   | 21     | 2                          | 62.9    | 89.3    | 83.3        | 75.0  | 83.3 | 92.3                              | 86.1 | 75.1  | 85.0        | 92.3                         | 86.7 | 78.0 | 85.0                              | 92.3 | 90.3 | 81.0 | 85.2 | 98.2  |
| Publicly-Traded   | 3    | 7      | 2                          | 58.7    | 88.0    | 87.5        | 7 3.0 | 85.6 | 32.0                              | 97.1 | 7 0.1 | 98.4        | 32.3                         | 86.4 | 70.0 | 84.9                              | 32.3 | 96.5 | 01.0 | 96.4 | 30.2  |
| Public Sector     | 11   | 35     | 8                          | 69.8    | 86.2    | 81.8        | 72.8  | 78.4 | 88.8                              | 81.8 | 72.8  | 78.4        | 88.8                         | 77.5 | 71.0 | 76.5                              | 81.0 | 77.5 | 71.0 | 76.5 | 81.0  |
| Not-For-Profit    | 17   | 27     | 13                         | 63.9    | 83.6    | 74.7        | 65.0  | 76.5 | 80.9                              | 75.4 | 65.5  | 76.5        | 81.3                         | 73.8 | 66.2 | 73.0                              | 79.6 | 74.5 | 66.2 | 73.0 | 81.1  |
| <\$50M Rev        | 15   | 20     | 9                          | 62.7    | 79.7    | 76.4        | 65.0  | 79.3 | 81.3                              | 77.3 | 65.3  | 79.5        | 81.8                         | 77.2 | 69.2 | 79.3                              | 81.3 | 78.1 | 69.3 | 80.1 | 82.4  |
| \$50-\$100M Rev   | 9    | 9      | 7                          | 66.9    | 86.8    | 76.6        | 73.0  | 78.0 | 78.8                              | 77.5 |       | 78.0        | 78.8                         | 76.6 | 73.0 | 78.0                              | 78.8 | 77.5 |      |      | 78.8  |
|                   |      |        |                            |         |         |             |       |      |                                   |      | 73.0  |             |                              |      |      |                                   |      |      | 73.0 | 78.0 |       |
| >\$100M Rev       | 20   | 61     | 9                          | 66.7    | 89.6    | 83.9        | 72.9  | 84.1 | 92.7                              | 86.7 | 74.6  | 85.1        | 98.7                         | 80.3 | 70.1 | 77.5                              | 85.3 | 82.5 | 70.8 | 80.8 | 87.2  |
| <100 Employees    | 12   | 12     |                            | 59.0    | 73.8    | 73.6        | 64.4  | 69.3 | 80.5                              | 74.5 | 64.6  | 69.3        | 80.5                         | 73.6 | 64.4 | 69.3                              | 80.5 | 74.5 | 64.6 | 69.3 | 80.5  |
| 100-500 Employees | 20   | 28     | 12                         | 69.7    | 90.1    | 80.3        | 74.5  | 79.4 | 87.1                              | 81.5 | 75.1  | 79.9        | 87.1                         | 79.4 | 74.9 | 79.1                              | 83.8 | 80.4 | 75.1 | 79.6 | 84.7  |
| >500 Employees    | 12   | 50     | 7                          | 63.2    | 86.9    | 85.4        | 75.7  | 85.1 | 93.8                              | 89.0 | 79.6  | 87.1        | 100.7                        | 80.5 | 70.3 | 77.4                              | 85.2 | 83.0 | 70.3 | 81.0 | 87.1  |
| Prof. Services    | 6    | 13     | 2                          | 62.9    | 89.3    | 88.7        |       | 86.5 |                                   | 91.3 |       | 86.5        |                              | 91.8 | 81.1 | 87.2                              | 94.6 | 95.3 | 83.6 | 87.2 | 111.6 |
| Education         | 4    | 4      | 3                          | 54.8    | 71.4    | 62.5        |       | 62.4 | 24.0                              | 62.7 |       | 62.8        | 0.1 <b>-</b>                 | 62.5 |      | 62.4                              | 24.2 | 62.7 |      | 62.8 | 22.4  |
| Assoc./Regulatory | 8    | 12     | 7                          | 68.6    | 85.5    | 79.9        | 77.7  | 80.1 | 81.3                              | 81.2 | 78.2  | 80.6        | 81.5                         | 79.7 | 78.3 | 79.3                              | 81.3 | 81.1 | 78.7 | 80.9 | 82.4  |
| Ag./Forestry      | 4    | 9      | 2                          | 58.7    | 88.0    | 84.8        |       | 85.3 |                                   | 94.2 |       | 93.6        |                              | 84.2 | 77.5 | 84.0                              | 92.0 | 94.0 | 85.4 | 94.5 | 98.8  |
| Vancouver Island  | 6    | 7      | 4                          | 65.7    | 84.2    | 76.2        |       | 76.5 |                                   | 78.1 |       | 76.5        |                              | 75.1 |      | 75.0                              |      | 77.2 |      | 80.0 |       |
| Public Sector     | 4    | 4      | 3                          | 66.1    | 80.1    | 75.0        |       | 76.5 |                                   | 75.1 |       | 76.5        |                              | 75.0 |      | 76.5                              |      | 75.1 |      | 76.5 |       |
| <\$50M Rev        | 3    | 3      | 2                          | 62.2    | 85.8    | 74.2        |       | 72.1 |                                   | 77.3 |       | 72.1        |                              | 74.2 |      | 72.1                              |      | 77.3 |      | 72.1 |       |
| >\$100M Rev       | 2    | 3      | 1                          |         |         | 75.0        |       |      |                                   | 76.2 |       |             |                              | 73.0 |      | 75.0                              |      | 74.7 |      | 80.0 |       |
| 100-500 Employees | 3    | 3      | 3                          | 66.0    | 85.3    | 78.3        |       | 84.3 |                                   | 81.4 |       | 84.3        |                              | 78.3 |      | 84.3                              |      | 81.4 |      | 84.3 |       |
| >500 Employees    | 2    | 3      | 1                          |         |         | 75.0        |       |      |                                   | 76.2 |       |             |                              | 73.0 |      | 75.0                              |      | 74.7 |      | 80.0 |       |
| Education         | 2    | 2      | 2                          | 62.4    | 78.1    | 71.9        |       |      |                                   | 72.1 |       |             |                              | 71.9 |      |                                   |      | 72.1 |      |      |       |
| Other BC          | 17   | 22     | 11                         | 67.8    | 87.7    | 77.9        | 70.3  | 79.5 | 82.6                              | 80.6 | 70.3  | 82.1        | 87.9                         | 78.4 | 71.4 | 79.3                              | 83.9 | 84.8 | 72.1 | 85.4 | 94.2  |
| Alberta           | 27   | 41     | 17                         | 60.6    | 80.2    | 77.5        | 68.9  | 75.0 | 89.5                              | 79.4 | 70.1  | 77.7        | 90.9                         | 79.1 | 70.2 | 74.0                              | 90.8 | 81.3 | 71.6 | 76.6 | 95.4  |
| Calgary           | 11   | 14     | 4                          | 63.6    | 89.1    | 80.8        | 70.1  | 87.6 | 91.0                              | 82.9 | 70.1  | 91.0        | 95.1                         | 82.5 | 70.5 | 87.3                              | 91.9 | 85.0 | 70.6 | 90.4 | 96.9  |
| Privately-Owned   | 3    | 4      |                            |         |         | 92.1        |       | 92.1 |                                   | 93.2 |       | 92.1        |                              | 91.0 |      | 91.7                              |      | 92.6 |      | 94.3 |       |

## **SECTION 4: SURVEY PARTICIPANTS**

A total of 235 organizations provided compensation data for this survey. The participants are broken down below by economic sector, annual revenues, number of employees and type of business.

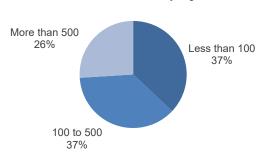
#### **Sector of Economy**



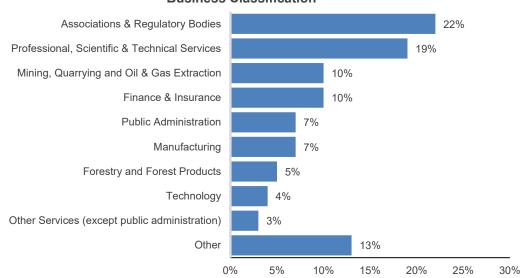
### Annual Revenues (in \$Million)

## \$50 to 100M 13% Less than \$50M 47% More than \$100M 40%

#### **Total Number of Employees**



#### **Business Classification**







# Need tailored solutions?

For over 40 years, WCBC has helped Canadian employers with all aspects of compensation, including:

- Salaries & Incentives
- Executive & Board of Director Compensation
- Group Insurance, Retirement Benefits & Total Rewards
- Compensation Administration & Management

We work with you to identify your needs and design services tailored to provide the answers and/or tools required to ensure your compensation and benefits programs are both effective and cost-efficient.

Contact us to learn how we can help you achieve your compensation and benefit goals.

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