## Middle Management \& Professional Compensation Survey <br> Subscribe to our updates www.wcbc.ca/subscribe

## Content

CompEssentials segments the data into the most commonly used breakdowns so you can quickly target salary levels. Results supplied in both excel and pdf formats.

CompPlus, our online tool, enables you to generate customized reports. Participants receive complimentary

## Geographic Coverage British Columbia Alberta Saskatchewan Manitoba Ontario

Data Collected salary ranges base salaries total cash quality of match hours of work

## Positions

(Below is a list of positions contained in our 2023 survey report)

Finance Director
Corporate Controller
Assistant Controller
Division/Regional Controller
Accounting Manager/Chief Accountant

Accountant - Senior
Accountant - Intermediate
Accountant - Junior
Accounting Clerk Supervisor
Cost Accounting Manager
Cost Accountant
Tax Manager
Tax Accountant
Internal Audit Director
Internal Audit Manager
Internal Auditor
Financial Planning \&
Analysis Manager
Financial Planning Analyst - Senior

Financial Planning Analyst Junior

Budget Manager
Budget Analyst
Risk Management Director
Risk Manager
Risk Analyst
Strategic Planning Director
Strategic Planning Manager
Treasurer
Assistant Treasurer
Treasury Analyst
Credit Manager
Credit Analyst
Supply Chain Director

Supply Chain Manager
Purchasing Director
Purchasing Manager
Buyer - Senior
Buyer - Junior
Human Resources Director
Human Resources Manager
Regional Human Resources Manager
Senior Human Resources Generalist/HR Business Partner
Human Resources Generalist
Human Resources Administrator
HRIS Manager
HRIS Analyst
Recruitment Director
Recruitment Manager
Technical Recruiter
Recruiter
Training \& Development Director
Training \& Development Manager

Training \& Development
Specialist
Trainer
Payroll Manager
Payroll Supervisor
Payroll Officer
Payroll \& Benefits Administrator/ Coordinator

Labour Relations Director
Labour Relations Manager
Labour Relations Analyst
Employee Relations Manager
Employee Relations
Representative
Compensation Manager

| Compensation Analyst | Call Centre Manager |
| :---: | :---: |
| Compensation \& Benefits Manager | Call Centre Supervisor/Team Lead |
| Benefits Manager | Member Services Director |
| Benefits Analyst | Member Services Manager |
| Benefits Administrator | Member Services Coordinator |
| Occupational Health \& Safety Director | Fundraising Manager Business Development Director |
| Occupational Health \& Safety Manager | Business Development Manager |
| Safety Officer | Operations Manager <br> (Non-Manufacturing) |
| Wellness Program Manager | Office Manager |
| Information Technology Director | Clerical Supervisor/Manager |
| Information Technology Manager <br> Research \& Development | Project Management Office (PMO) Director |
| Manager Researcher | Project Management Office (PMO) Manager |
| Regional/Branch Manager | Project Administrator |
| Operations Manager/General Manager | Contract Manager |
| Security Manager | Contract Administrator |
| Marketing Director | Proposal Writer |
| Marketing Manager | Proposal Coordinator |
| Sales Director | Librarian |
| Sales Manager | Library Technician |
| Editor | Legal Counsel - Senior |
| Communications Director | Legal Counsel - Junior |
| Communications Manager | Compliance Manager |
| Communications Officer | Compliance Officer |
| Events Manager | Government Affairs Manager |
| Events Coordinator |  |
| Community Relations Manager |  |
| Indigenous Liaison Manager |  |
| Indigenous Liaison |  |
| Customer Service Director |  |
| Customer Service Manager |  |

Call Centre Manager
Call Centre Supervisor/Team Lead
Member Services Director
Member Services Manager
Member Services Coordinator
Fundraising Manager
Business Development Director

Operations Manager
(Non-Manufacturing)
Office Manager
Clerical Supervisor/Manager
Project Management Office - Director

Project Management Office
Project Administrator
Contract Manager
Contract Administrator
Proposal Writer
Proposal Coordinator
Librarian
Library Technician
Legal Counsel - Senior
Legal Counsel - Junior
Compliance Manager
Compliance Officer
Government Affairs Manager

# Middle Management \& Professional Compensation Survey 

## Perks of Participating

NO PURCHASE REQUIRED
RECEIVE A COPY OF OUR SALARY INCREASE SURVEY reporting actual \& projected salary increases

RECEIVE A 50\% DISCOUNT
RECEIVE COMPLIMENTARY ACCESS TO COMPPLUS, WCBC'S ONLINE TOOL

## Pricing

Participant
Price

NonParticipantPrice

CompEssentials

| Clerical/Administrative Support | $\$ 994$ | $\$ 1,990$ |
| :--- | :--- | :--- |
| Middle Management \& Professional | $\$ 994$ | $\$ 1,990$ |
| Information Technology | $\$ 994$ | $\$ 1,990$ |
| Marketing \& Sales | $\$ 994$ | $\$ 1,990$ |
| Engineering \& Technical | $\$ 994$ | $\$ 1,990$ |
| Production \& Distribution | $\$ 994$ | $\$ 1,990$ |
| Executive Compensation | $\$ 1,199$ | $\$ 2,400$ |
| Consulting Engineers Compensation, Benefits \& Employment Practices | $\$ 2,874$ | $\$ 5,750$ |
| Group Insurance \& Retirement Benefits | $\$ 519$ | $\$ 1,040$ |
| Compensation Policies \& Practices | $\$ 519$ | $\$ 1,040$ |
| CompPlus - WCBC's online data sorting tool | FREE | $\$ 1,990$ |
| Salary Increases | FREE | $\$ 1,990$ |
| Board of Directors Compensation | - | $\$ 2,400$ |

