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## Content

Director compensation, including:

- Regular service (retainers, meeting fees, equity)
- Committee service (retainers, meeting fees, equity)
- Expense reimbursement
- Potential total compensation for all Board service

Corporate governance practices, including:

- Composition of the board
- Meetings
- Board mandate
- Position descriptions
- Orientation \& continuing education
- Board assessments

Policies \& total compensation costs, including:

- Nomination of directors
- Equity ownership guidelines
- Code of business conduct \& ethics
- Liability insurance \& risk protection
- Total compensation costs


## Reporting

Compensation statistics include:

- Minimum
- Maximum
- Average
- 25th percentile
- 50th percentile
- 75th percentile


## Compensation data is segmented into annual revenue categories:

- All companies
- Revenues of $\$ 100$ million or less
- Revenues between $\$ 100$ million and $\$ 500$ million
- Revenues between $\$ 500$ million and $\$ 1$ billion
- Revenues between $\$ 1$ billion and $\$ 5$ billion
- Revenue of more than $\$ 5$ billion


## Positions

Board Chair

## Board of Directors

 Compensation SurveySubscribe to our updates www.wcbc.ca/subscribe

| Pricing | Participant <br> Price | Non- <br> Participant <br> Price |
| :--- | :--- | :---: |
| CompEssentials | $\$ 999$ | $\$ 2,000$ |
| Clerical/Administrative Support | $\$ 999$ | $\$ 2,000$ |
| Middle Management \& Professional | $\$ 999$ | $\$ 2,000$ |
| Information Technology | $\$ 999$ | $\$ 2,000$ |
| Marketing \& Sales | $\$ 999$ | $\$ 2,000$ |
| Engineering \& Technical | $\$ 999$ | $\$ 2,000$ |
| Production \& Distribution | $\$ 1,249$ | $\$ 2,500$ |
| Executive Compensation | $\$ 2,900$ | $\$ 5,800$ |
| Consulting Engineers Compensation, Benefits \& Employment Practices | $\$ 524$ | $\$ 1,050$ |
| Group Insurance \& Retirement Benefits | $\$ 524$ | $\$ 1,050$ |
| Compensation Policies \& Practices | FREE | $\$ 2,000$ |
| CompPlus - WCBC's online data sorting tool | FREE | $\$ 2,000$ |
| Salary Increases | - | $\$ 2,500$ |

