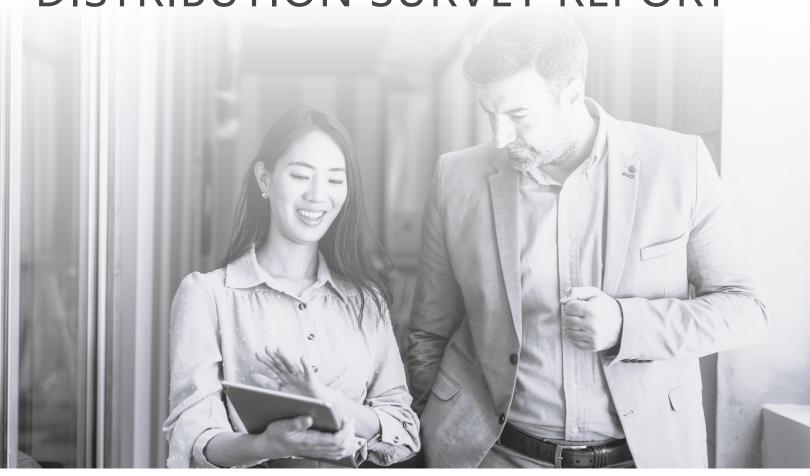


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SAMPLE POSITION

Closeness of Match (% Of Inc.)
Close Match 97%
Hours per Week (% Of Inc.)
35.0 34%

 Close Match
 97%
 35.0
 34%

 Smaller in Scope
 2%
 37.5
 29%

 Larger in Scope
 2%
 40.0
 32%

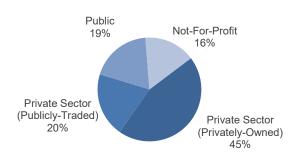
 Other
 5%

			Company Weighted (\$000's)									Incumbent Weighted (\$000's)									
			Salary Range			Base Salary			Salary Plus Short-Term Incentives			Base Salary				Salary Plus Short-Term Incentives					
1		# of	Orgs																		
	# of	Incum-	with																		
	Orgs	bents	Range	Min Avg	Max Avg	Avg	P25	P50	P75	Avg	P25	P50	P75	Avg	P25	P50	P75	Avg	P25	P50	P75
All Organizations	103	234	66	64.0	84.4	78.3	70.0	78.3	86.0	80.1	70.2	79.0	89.3	78.0	69.5	77.2	84.9	79.9	69.9	77.4	86.8
Privately-Owned	26	60	9	65.8	93.7	82.7	75.4	81.3	92.2	86.5	76.2	84.1	97.5	85.1	78.8	84.2	91.4	90.0	80.0	87.3	98.4
Publicly-Traded	5	14	5	65.6	96.2	83.8		85.1		91.1		88.9		85.1	78.6	84.4	91.1	91.4	83.9	88.4	98.2
Public Sector	29	97	20	66.8	81.9	77.5	70.0	73.0	82.1	77.5	70.0	73.0	82.1	74.2	69.0	74.3	78.0	74.2	69.0	74.3	78.0
Not-For-Profit	43	63	32	61.4	81.5	75.5	65.8	73.0	81.6	76.7	66.0	74.8	81.8	75.3	67.3	74.0	80.4	76.6	67.7	74.0	81.8
<\$50M Rev	44	58	26	61.7	80.2	75.0	65.3	72.4	79.9	76.4	65.5	73.1	80.5	76.2	70.2	74.0	80.0	77.5	70.2	74.4	81.3
\$50-\$100M Rev	19	20	13	65.5	83.4	78.3	70.4	78.8	85.5	79.3	70.4	78.8	85.9	77.6	67.1	78.6	84.9	78.6	67.1	78.6	85.5
>\$100M Rev	40	156	27	65.4	88.9	81.9	72.4	82.1	90.0	84.6	72.9	84.1	95.9	78.7	69.4	77.4	85.1	81.0	69.8	77.4	88.1
<100 Employees	37	37	20	59.3	76.2	73.2	65.0	71.1	78.2	74.8	65.2	71.1	79.0	73.2	65.0	71.1	78.2	74.8	65.2	71.1	79.0
100-500 Employees	37	57	24	67.5	86.8	79.7	72.7	79.5	87.8	80.7	73.0	79.7	87.9	79.6	74.0	79.3	86.8	80.6	74.0	79.7	87.9
>500 Employees	29	140	22	64.4	89.2	82.9	73.0	82.6	89.9	86.1	81.0	85.7	98.4	78.6	69.4	77.4	85.0	81.0	69.4	77.4	87.6
Prof. Services	15	46	5	65.8	97.2	87.2	79.7	85.1	93.9	90.7	80.6	86.1	100.5	88.3	80.2	86.8	92.8	91.5	80.8	87.7	98.7
Education	8	52	7	59.6	77.1	69.5	62.4	66.5	73.8	69.6	63.0	66.7	73.8	71.1	66.1	70.7	77.4	71.1	66.1	70.7	77.4
Finance/Ins	3	11	3	54.6	75.3	67.3	02	67.5	. 0.0	68.5	00.0	67.5	. 0.0	67.5	66.2	68.2	68.9	68.5	66.2	68.9	68.9
Assoc./Regulatory	19	31	15	65.2	85.8	80.8	74.0	79.3	85.0	82.6	76.3	80.2	86.0	80.5	74.0	79.3	84.9	82.1	74.0	80.3	86.9
Ag./Forestry	7	18	6	68.4	96.6	81.9	7 1.0	82.6	00.0	90.9	70.0	88.9	00.0	82.4	77.2	82.5	86.9	94.3	86.0	94.6	100.3
British Columbia	65	119	40	66.0	85.8	78.6	70.1	79.3	85.1	80.5	70.5	79.9	87.9	78.8	70.4	78.0	84.9	81.5	70.7	80.3	87.2
Metro Vancouver	44	90	25	65.3	85.3	79.9	70.1	79.4	87.1	81.6	72.2	80.1	89.3	79.2	70.4	78.0	85.0	81.0	70.6	78.8	85.4
Privately-Owned	13	21	2	62.9	89.3	83.3	75.0	83.3	92.3	86.1	75.1	85.0	92.3	86.7	78.0	85.0	92.3	90.3	81.0	85.2	98.2
Publicly-Traded	3	7	2	58.7	88.0	87.5	7 3.0	85.6	32.0	97.1	7 0.1	98.4	32.3	86.4	70.0	84.9	32.3	96.5	01.0	96.4	30.2
Public Sector	11	35	8	69.8	86.2	81.8	72.8	78.4	88.8	81.8	72.8	78.4	88.8	77.5	71.0	76.5	81.0	77.5	71.0	76.5	81.0
Not-For-Profit	17	27	13	63.9	83.6	74.7	65.0	76.5	80.9	75.4	65.5	76.5	81.3	73.8	66.2	73.0	79.6	74.5	66.2	73.0	81.1
<\$50M Rev	15	20	9	62.7	79.7	76.4	65.0	79.3	81.3	77.3	65.3	79.5	81.8	77.2	69.2	79.3	81.3	78.1	69.3	80.1	82.4
\$50-\$100M Rev	9	9	7	66.9	86.8	76.6	73.0	78.0	78.8	77.5		78.0	78.8	76.6	73.0	78.0	78.8	77.5			78.8
											73.0								73.0	78.0	
>\$100M Rev	20	61	9	66.7	89.6	83.9	72.9	84.1	92.7	86.7	74.6	85.1	98.7	80.3	70.1	77.5	85.3	82.5	70.8	80.8	87.2
<100 Employees	12	12		59.0	73.8	73.6	64.4	69.3	80.5	74.5	64.6	69.3	80.5	73.6	64.4	69.3	80.5	74.5	64.6	69.3	80.5
100-500 Employees	20	28	12	69.7	90.1	80.3	74.5	79.4	87.1	81.5	75.1	79.9	87.1	79.4	74.9	79.1	83.8	80.4	75.1	79.6	84.7
>500 Employees	12	50	7	63.2	86.9	85.4	75.7	85.1	93.8	89.0	79.6	87.1	100.7	80.5	70.3	77.4	85.2	83.0	70.3	81.0	87.1
Prof. Services	6	13	2	62.9	89.3	88.7		86.5		91.3		86.5		91.8	81.1	87.2	94.6	95.3	83.6	87.2	111.6
Education	4	4	3	54.8	71.4	62.5		62.4	24.0	62.7		62.8	0.1 -	62.5		62.4	24.2	62.7		62.8	22.4
Assoc./Regulatory	8	12	7	68.6	85.5	79.9	77.7	80.1	81.3	81.2	78.2	80.6	81.5	79.7	78.3	79.3	81.3	81.1	78.7	80.9	82.4
Ag./Forestry	4	9	2	58.7	88.0	84.8		85.3		94.2		93.6		84.2	77.5	84.0	92.0	94.0	85.4	94.5	98.8
Vancouver Island	6	7	4	65.7	84.2	76.2		76.5		78.1		76.5		75.1		75.0		77.2		80.0	
Public Sector	4	4	3	66.1	80.1	75.0		76.5		75.1		76.5		75.0		76.5		75.1		76.5	
<\$50M Rev	3	3	2	62.2	85.8	74.2		72.1		77.3		72.1		74.2		72.1		77.3		72.1	
>\$100M Rev	2	3	1			75.0				76.2				73.0		75.0		74.7		80.0	
100-500 Employees	3	3	3	66.0	85.3	78.3		84.3		81.4		84.3		78.3		84.3		81.4		84.3	
>500 Employees	2	3	1			75.0				76.2				73.0		75.0		74.7		80.0	
Education	2	2	2	62.4	78.1	71.9				72.1				71.9				72.1			
Other BC	17	22	11	67.8	87.7	77.9	70.3	79.5	82.6	80.6	70.3	82.1	87.9	78.4	71.4	79.3	83.9	84.8	72.1	85.4	94.2
Alberta	27	41	17	60.6	80.2	77.5	68.9	75.0	89.5	79.4	70.1	77.7	90.9	79.1	70.2	74.0	90.8	81.3	71.6	76.6	95.4
Calgary	11	14	4	63.6	89.1	80.8	70.1	87.6	91.0	82.9	70.1	91.0	95.1	82.5	70.5	87.3	91.9	85.0	70.6	90.4	96.9
Privately-Owned	3	4				92.1		92.1		93.2		92.1		91.0		91.7		92.6		94.3	

SECTION 4: SURVEY PARTICIPANTS

A total of 161 organizations provided compensation data for this survey. The participants are broken down below by economic sector, annual revenues, number of employees and type of business.

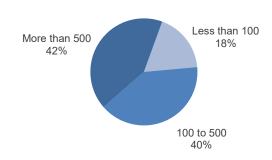
Sector of Economy



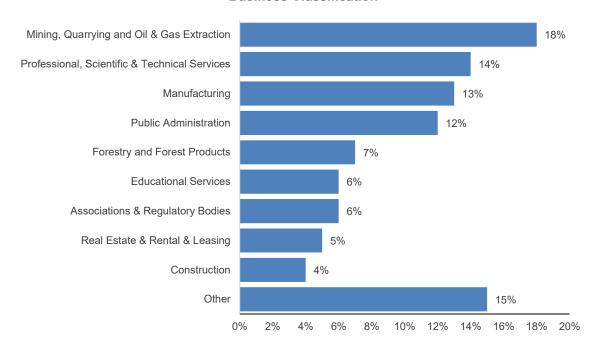
Annual Revenues (in \$Million)

Less than \$50 27% \$50 to \$100 16%

Total Number of Employees



Business Classification



List of Participants

360 Engineering & Environmental Consulting Ltd. - Canada

4AG Robotics Inc.

Aarcomm Systems Inc.
AKITA Drilling Ltd.
Alberta Motor Association
Alberta Newsprint Company
Allnorth Consultants Limited

Ambrose University AMGAS Service Inc. Apex Distribution Inc.

Associated Engineering Group Ltd.

Bantrel

BC College of Nurses & Midwives BC Housing Management Commission

BC Institute of Technology BC Lottery Corporation BC Pavilion Corporation BC Public Service Agency BC Securities Commission

BCNET

Beacon Community Services Beedie Development Group

Binnie

BJ Energy Solutions Canada, ULC

Bosa Properties Inc.

Bravo Target Safety GP Ltd. BrettYoung Seeds Limited British Pacific Properties Limited

Bylands Nurseries Ltd.

Calfrac Well Services Ltd.

Calgary Co-operative Association Limited Calgary Municipal Land Corporation

Camosun College

Canada Lands Company Limited Canadian Light Source Inc.

Canarie

Canfor Corporation
Canfor Pulp Products Ltd.
Canterbury Coffee Corporation

Capilano University ChampionX Corporation Citadel Drilling

Citadel Drilling
City of Abbotsford
City of Burnaby
City of Calgary
City of Nelson

City of North Vancouver City of Prince George City of Prince Rupert City of Richmond City of Surrey

City of Toronto City of Vancouver

Clifton Engineering Group Inc. College of New Caledonia College of Nurses of Ontario College of the Rockies Concert Properties Ltd. Corix Group of Companies Corrpro Canada, Inc. Covenant House Vancouver

Crandall University Creative Energy Crombie REIT Cybera Inc.

Daiya Foods Inc.

District of Central Saanich District of Port Hardy

DLH Group

Domtar Corporation
Douglas College

Ecora Engineering & Environmental Ltd. EggSolutions - Vanderpols Inc. Emily Carr University of Art & Design

Energera International Inc.

Engineers & Geoscientists British Columbia

Ensign Energy Services Inc. Exchanger Industries Ltd.

Federated Co-operatives Limited First Nations Health Authority

FLINT Corp.

Fort Edmonton Management Company FPI Fireplace Products International Ltd.

Gateway Tubulars Inc.

Greater Victoria Harbour Authority

Groupe BBA Inc.

Halliburton Company

HTEC

Interfor Corporation

ISL Engineering and Land Services Ltd.

Kelso Technologies Inc.

KGS Group

Land Title and Survey Authority of BC

Law Society of BC Law Society of Ontario Layfield Group of Companies Levare Canada Ltd.

Levare Canada Ltd. Liberty Energy, Inc. Lifting Solutions Inc.

Lonsdale Energy Corporation

McElhanney Consulting Services Ltd.

Mercer International Inc.

Metercor

Millar Western Forest Products Ltd.

NOV Canada ULC

Novacom Building Partners Ltd.

Olympic International Sales Ltd.

Pacesetter Directional Drilling Limited Partnership Penta Completions Supply & Services Ltd.

Pinchin Ltd.
Pollard Banknote Limited
Precision Drilling Corporation
Propell (Alberta) Ltd.

YMCA BC YWCA Metro Vancouver

Qualico Developments West Ltd.

R.V. Anderson Associates Limited RDH Building Science Inc. RJC Engineers Rocky Mountaineer Ltd. Rogers Sugar Inc. Roska DBO Inc. RTR Terra Contracting Ltd.

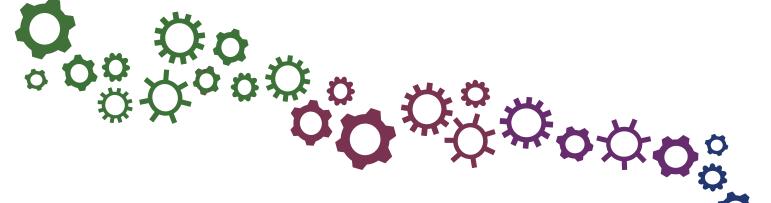
Sanjel Energy Services Inc.
Sasuchan Development Corporation
Schlumberger Limited
Science World BC
Secure Waste Infrastructure Corp.
Site Power Engineering Consultants Ltd.
SmartCentres REIT
Squamish Nation
Stahl Peterbilt Inc.
Steelhaus Technologies Inc.
STEP Energy Services Ltd.
Stream-Flo Industries Ltd.
Strike Group Limited Partnership
Swiss Water Decaffeinated Coffee Inc.
SYLVIS Environmental Services Inc.

Technical Safety BC
TerraLink Horticulture Inc.
Tetra Tech Canada Inc.
The Great Little Box Company Ltd.
Thurber Engineering Ltd.
Tiger Calcium Services Inc.
Tolko Industries Ltd.
TransLink
Trican Well Services Ltd.
Triton Environmental Consultants Ltd.
TYCROP Manufacturing Ltd.

Union Gospel Mission Foundation University of Manitoba Urban Systems Ltd.

VMAC Global Technology Inc.

Weatherford Canada Ltd.
West Fraser Timber Co. Ltd.
Western Forest Products Inc.
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Whitecap Resources Inc.
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Consulting Engineers Compensation, Benefits & Employment Practices	\$2,900	\$5,800
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Compensation Policies & Practices	\$524	\$1,050
CompPlus – WCBC's online data sorting tool	FREE	\$2,000
Salary Increases	FREE	\$2,000
Board of Directors Compensation	_	\$2,500