## Content

CompEssentials segments the data into the most commonly used breakdowns so you can quickly target salary levels. Results supplied in both excel and pdf formats.

CompPlus, our online tool, enables you to generate customized reports. Participants receive complimentary access to CompPlus. CompEssentials is included with CompPlus.

| Geographic Coverage | Data Collected |
| :--- | :--- |
| British Columbia | salary ranges |
| Alberta | base salaries |
| Saskatchewan | total cash |
| Manitoba | quality of match |
| Ontario | hours of work |

## Positions

(Below is a full list of positions we are currently collecting data for)

## President/CEO

President (Subsidiary)
Chief Operating Officer
Group Vice President/Group General Manager

Division Vice President/General Manager

Vice President, Operations (NonManufacturing)

Vice President, Corporate Development

Vice President, Finance/CFO
Vice President, Finance \& Administration
Finance Director
Corporate Controller
Division/Regional Controller
Assistant Controller
Internal Audit Director
Vice President, Risk Management
Risk Management Director
Vice President, Strategic Planning

Strategic Planning Director
Vice President, Investments
Treasurer
Vice President, Purchasing
Purchasing Director
Vice President, Supply Chain
Supply Chain Director
Vice President, Human Resources
Human Resources Director
Vice President, Labour Relations
Labour Relations Director
Occupational Health \& Safety Director

Vice President, Information Technology

Information Technology Director
Vice President, Research \& Development

Vice President, Operations (Manufacturing)
Operations Manager/General Manager

Vice President, Maintenance
Vice President, Marketing
Marketing Director
Vice President, Marketing \& Sales
Marketing \& Sales Director
Vice President, Customer Service
Vice President, Sales
Sales Director
Customer Service Director
Vice President, Communications
Communications Director
Registrar
Vice President, Engineering
Vice President, Business
Development
Business Development Director
Vice President, Infrastructure
Vice President, Administration
Vice President, Legal
Corporate Secretary
Vice President, Regulatory Affairs

## Perks of Participating

## NO PURCHASE REQUIRED

RECEIVE A COPY OF OUR SALARY INCREASE SURVEY reporting actual \& projected salary increases

RECEIVE A 50\% DISCOUNT
RECEIVE COMPLIMENTARY ACCESS TO COMPPLUS, WCBC'S ONLINE TOOL

Pricing

## CompEssentials

| Clerical/Administrative Support | $\$ 949$ | $\$ 1,900$ |
| :--- | :--- | :--- |
| Middle Management \& Professional | $\$ 949$ | $\$ 1,900$ |
| Information Technology | $\$ 949$ | $\$ 1,900$ |
| Marketing \& Sales | $\$ 949$ | $\$ 1,900$ |
| Engineering \& Technical | $\$ 949$ | $\$ 1,900$ |
| Production \& Distribution | $\$ 949$ | $\$ 1,900$ |
| Executive Compensation | $\mathbf{\$ 1 , 1 4 9}$ | $\mathbf{\$ 2 , 3 0 0}$ |

Consulting Engineers Compensation, Benefits \& Employment Practices \$5,50
Group Insurance \& Retirement Benefits \$499 \$1,000
Compensation Policies \& Practices \$499 \$1,000
CompPlus - WCBC's online data sorting tool FREE $\quad$ 1,900
Salary Increases FREE
Board of Directors Compensation - $\quad$ 2,300

